

- **Product Selection**

We will consult with you on your I/T needs to customize the solutions.

- **Procurement**

We will source from various I/T companies and follow your procurement process.

- **Financing**

We will engage with you to customize a cost-effective purchase or financing plan.

- **Implementation**

We will assist with deployment, installation, and post-sales services.

Kambrian Corporation is an I/T Value-Added Reseller (VAR) and licensed Low-Voltage C-7 Contractor in the state of California. We provide customizable I/T solutions to help our customers reach their business goals, streamline costs, and gain a competitive edge. We offer a broad portfolio from top OEM manufacturers and are differentiated by our technical knowledge, customer focus, and competitive pricing. With strong relationships from top hardware and software brands, Kambrian is your "Go To" source for all of your IT needs.

OUR CUSTOMERS SLEEP BETTER AT NIGHT!

Customer Benefits:

- Quick Response
- Innovation
- Productivity
- Cost Savings

Company Values:

- Integrity
- Quality Products & Services
- Customer Satisfaction
- Creativity and Innovation

INFORMATION TECHNOLOGY SOLUTIONS

Virtualization



Networking



Security



Storage



Channel Authorization

ACER
Adobe
ADTRAN
APC
Avocent
Barracuda
Belkin
BeyondTrust
Blackberry
BlueQcoat
Cables to Go
Check Point
CISCO
Citrix
Conduv
Cradlepoint
Dell
Diskeeper
Double-Take
ELO Touch Systems
Entrust
Epson
EqualLogic
Ergotron
Filemaker
Fujitsu
GlobalSCAPE
Heat Software
Hitachi
HP
Ipswitch
Imperva
Kingston
Lenovo
Lexmark
Liebert
Logitech
LiveAction
McAfee
Microsoft
NEC
Netgear
Plantronics
Printer Logic
Quantum
Retina
RSA
Samsung
Scale Computing
Seagate
Solarwinds
SonicWALL
Supermicro
Symantec
Toshiba
Trend Micro
Tripp Lite
Urban Armor
Veeam
Viewsonic
VMWare
Websense
Western Digital
WYSE
XEROX

Kambrian

Customers:

- Federal: Air Force; Navy; Army; VA
- Northrup Grumman; Jacobs Technology
- CA State/Local: Los Angeles County Metropolitan Transportation Authority; Orange County Transportation Authority; County of Los Angeles
- Utilities: LADWP, Metropolitan Water District, Inland Empire Utilities Agency
- Transportation: LA World Airports
- Technology: HP Inc, DXC Technology, Granite Telecommunications LLC

Company Info:

- **Small Business:** 8(a), SDB, EDWOSB (Economically-disadvantaged Woman-owned), WOSB, SBE/DBE with State of CA #1109163, CA Corp #C3220737
- **Certification:** MBE (by NMSDC, #7876), WBE (by WBENC); WOSB (by WBENC # W100055); WMBE (by Supplier Clearinghouse #9KS00015); C7 License #997330
- **DIR #** 1000003945
- **DUNS:** 831603241
- **EIN:** 27-0730446; S-Corp
- **CAGE Code:** 5PEE6



Company Recognitions:

- Nominated as WBE Supplier of the Year (Class II) by Disney in 2016
- Nominated as Supplier of the Year by LAWA (LA World Airports) in SCMBDC in 2014 (Class II), 2013 (Class II) and 2011 (Class I)
- USPAAC 2014 Fast 50 Asian American Business Award
- Nominated as Supplier of the Year in WBEC-West in 2012 (Class II)
- Sr. Vice Chair in LA Forum of WBEC-West in 2013; Vice Chair in 2012
- Director of ABA-LA (Asian Business Association Los Angeles), Board of Director in 2013

NAICS Codes:

- 423430 - Computer and Computer Peripheral Equipment and Software Merchant Wholesalers
- 518210 - Data Processing, Hosting, and Related Services
- 541511 - Custom Computer Programming Services
- 541512 - Computer Systems Design Services
- 541519 - Other Computer Related Services
- 811212 - Computer and Office Machine Repair and Maintenance
- 811211 - Consumer Electronic Repair and Maintenance
- 423420 - Office Equipment Merchant Wholesalers
- 238210 - Electrical Contractors and other Wiring Installation Contractors
- 541330 - Engineering Services

Distributor Relationship:

- Ingram Micro
- Synnex
- TechData
- D&H
- ARROW
- AVNET
- Westcon
- ScanSource

Geography Covered: United States Nationwide; Headquarters in Southern California

Founder and Point of Contact: Cathy Hsieh, CEO, Prior work experience: 10 years with Microsoft, 3 years with Honeywell, MBA from Cornell; BS in Electrical Engineering from UCLA; sales@kambrian.com, Cell: (626) 374-3933; Company founded in 2009; Annual Revenues: 2013 - \$3.3 mil; 2014 - \$8.9 mil; 2015 - \$9.8 mil; 2016 - \$14.5mil

Insurance Coverage: Commercial General Liability (\$1 mil each occurrence and \$2 aggregate); Auto Liability (\$1 mil); \$ Workers Comp & Employers Liability (\$1 mil)