

## CASE STUDY

# Nationwide Geographic Coverage by the Best Quality Technicians

Cabling services and technology modernization for national retailers

**50+**

Roll-out  
Program  
Completion

**2010**

The year  
Beginning  
Service Offering

**4000+**

Job Site  
Completion  
per year

## CHALLENGES

National retailers require periodic technology updates through planned roll-out programs to stay cutting edge in the market place.

The common multi-prong challenges in such roll-out programs include the following:

- Large geographic coverage
- Minimal operations interruptions
- Competitive pricing/budget
- Consistent quality project delivery process
- Skilled technicians
- On-time completion
- Coordination with other trades
- Qualified low-voltage contractors who are licensed, insured, and bonded

## SOLUTIONS

Kambrian has serviced major national retailers such as McDonald's, Starbucks, Walmart, CVS Pharmacy, Sally Beauty, and Subaru as a sub-contractor to NET Technology. Our added values are as follows:

- Experienced in roll-out program implementation
- Sophisticated field technician recruitment process
- Rigorous and continuing field technician training program
- Ability to mitigate risks and be flexible
- Competitive pricing
- Flexible schedule to accommodate retailer's operating needs
- Provide additional consultation and services to ease roll-out process



**Kambrian**

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